



COMPANY PROFILE

**VARIANCE
PROPERTIES**

Solutions for Real Growth



ABOUT VARIANCE PROPERTIES

Variance Properties is a real estate company incorporated in Kenya, to undertake property management, property letting, property purchase, property sales and property consultancy services. Our team of young professionals ensures that property owners optimizes function and returns from property assets.

We relieve you off the stress of legal compliance, advertising, rent collection, property maintenance, repairs, security services, handling of garbage and other routine work. With Variance Properties, you can now focus more on asset growth as we sort you out on management!

Variance Properties diligently manage both residential and commercial properties in all areas around Nairobi and other parts of the country.



VISION

Our aim is to be Africa's most efficient, trusted and preferred property managers and consultants.

MISSION STATEMENT

Our commitment is to revolutionize real estate industry through integrity and provision of solutions that guarantee sustainable financial security to property owners and investors

OUR VALUES

- 01 Accountability
- 02 Customer Focus
- 03 Efficiency
- 04 Excellence
- 05 Teamwork
- 06 Responsiveness
- 07 Result Orientation
- 08 Social Responsibility

OUR SERVICES

01

PROPERTY MANAGEMENT

- Letting vacant premises
- Advertising vacant premises
- Rent collection and default management
- Administration and Maintenance of let units including ensuring compliance, facilitating repairs, administering utility bills, periodic inspection and maintaining property accounts.



02

PROPERTY PURCHASE AND SALES

- Due diligence advisory
- Selling & buying land agency
- Active advertising
- Facilitate viewing and post view follow ups
- Draft sale agreements
- Advising on financing options
- Linking vendor, purchaser, financier and legal advisers

03 **PROPERTY ADVERTISING & LETTING**

- Advertising Properties
- Facilitate viewing and post view follow ups
- Tenant vetting and selection
- Drafting Tenancy agreements



04 **PROPERTY CONSULTANCY SERVICES**

- Due Diligence
- Financing
- Market analysis
- Concept, Function & Facilities
- Space Allocation
- Budgets and controls
- Taxation
- Interior Design and Décor



WHAT OUR CLIENTS SAY

“

What I like with Variance Properties is their attention to details. I am a perfectionist by nature. So I engaged Variance Property to manage my property since they offered me a uniquely young team whose commitment exceeded my expectations.

Marc, Nairobi

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“

Variance Properties offered me professional advice that simplified my work when purchasing a piece of land in Ongata Rongai. Their efficiency and honesty is something every property owner would want to experience...

Fenwel, Ongata Rongai

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Why Variance Properties?



Highly experienced team

Variance Properties employs experienced experts from various professions including Management Experts, Valuers, Investment Analysts, Financial Consultants, Marketers and Real Estate Developers. We ensure our clients receive unmatched quality services.



24-hour customer service

Our team of experts including plumbers, security personnel and operation management team are available around the clock, on short notice to provide timely solutions to any unforeseen challenges.



All-in-one management solutions

We not only help our clients purchase, sell or manage property. We also provide cleaning services, security services, garbage collection services, repair and maintenance services among other necessary services.



Investment consultancy services

Our clients have unlimited access to quality investment as well as financial advisory services. We advise our clients on investment opportunities, carry our market research and advise on various financing options.



Dispute resolution department

Variance Properties believes in lawful and effective dispute resolution channels. We therefore assist our clients settle disputes in a win-win situation out of court, and in deserving instances provide legal services to our clients.

GET IN TOUCH

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